

Key figures Deutsche Börse AG

	Q4		Financial year	
	2011	2010	2011	2010
Sales revenue (in €m)	541.4	518.4	2,233.3	2,106.3
Total costs (in €m)	339.0	769.3	1,217.3	1,711.1
Total costs (adjusted) ¹ (in €m)	310.8	328.0	1,133.8	1,147.1
EBIT (in €m)	228.0	-219.3	1,151.7	527.8
EBIT (adjusted) ¹ (in €m)	256.2	221.8	1,235.0	1,091.0
Net income (in €m)	141.9	-61.2	848.8	417.8
Net income (adjusted) ^{1,2} (in €m)	165.1	153.4	833.0	721.5
Earnings per share (basic) (in €)	0.78	-0.33	4.57	2.25
Earnings per share (basic) (adjusted) ^{1,2} (in €)	0.91	0.82	4.49	3.88

1) Adjusted for the ISE impairment (2010), costs for efficiency measures (2010, 2011) and merger related costs (2011)

2) Adjusted for the gain from the revaluation of the share component of the transaction with SIX Group to fully acquire Eurex

Consolidated income statement

	Q4	Financial year		
	2011 in €m	2010 in €m	2011 in €m	2010 in €m
Sales revenue	541.4	518.4	2,233.3	2,106.3
Net interest income from banking business	19.3	16.9	75.1	59.4
Other operating income	16.5	12.2	57.0	61.0
Total revenue	577.2	547.5	2,365.4	2,226.7
Volume-related costs	-67.1	-53.9	-244.0	-210.9
Total revenue less volume- related costs	510.1	493.6	2,121.4	2,015.8
Staff costs	-101.6	-90.7	-396.9	-502.0
Depreciation, amortisation and impairment losses	-24.3	-483.0	-91.4	-583.5
Other operating expenses	-146.0	-141.7	-485.0	-414.7
Operating costs	-271.9	-715.4	-973.3	-1,500.2
Result from equity investments	-10.2	2.5	3.6	12.2
Earnings before interest and tax (EBIT)	228.0	-219.3	1,151.7	527.8
Financial income	0.4	8.7	135.1	24.0
Financial expenses	-39.9	-45.6	-136.4	-132.2
Earnings before tax (EBT)	188.5	-256.2	1,150.4	419.6
Income tax expense	-39.1	158.1	-279.0	-24.5
Net profit for the year	149.4	-98.1	871.4	395.1
thereof non-controlling interests	-7.5	36.9	-22.6	22.7
Net income	141.9	-61.2	848.8	417.8
Earnings per share (basic) (in €)	0.78	-0.33	4.57	2.25

Segment reporting

Sales revenue

	Q4		Financial year	
	2011 in €m	2010 in €m	2011 in €m	2010 in €m
Xetra	60.0	63.2	275.1	262.3
Eurex	221.9	202.8	945.9	858.7
Clearstream	197.8	191.1	775.9	760.7
Market Data & Analytics	61.7	61.3	236.4	224.6
Total	541.4	518.4	2,233.3	2,106.3

Total costs

	Q4		Financial year	
	2011 in €m	2010 in €m	2011 in €m	2010 in €m
Xetra	-48.0	-42.0	-172.9	-173.2
Eurex	-128.7	-567.0	-469.3	-901.1
Clearstream	-138.1	-133.2	-495.4	-540.1
Market Data & Analytics	-36.5	-38.3	-130.2	-142.7
Reconciliation	12.3	11.2	50.5	46.0
Total	-339.0	-769.3	-1,217.3	-1,711.1

Earnings before interest and tax (EBIT)

	Q4		Financial year	
	2011 in €m	2010 in €m	2011 in €m	2010 in €m
Xetra	16.2	26.0	123.8	105.1
Eurex	94.0	-353.2	515.3	-4.6
Clearstream	84.9	76.8	370.3	299.3
Market Data & Analytics	32.9	31.1	142.3	128.0
Total	228.0	-219.3	1,151.7	527.8